



Michael William Geary

Summary

Michael is a seasoned Vice President with 26 years in the IT, document imaging and office equipment industry at the age of 44. He also has an IT consulting and security background. As a collaborative leader, he has brought his vision and successful programs to his business interests, producing extremely low turnover and employee satisfaction. Mike is an expert in Business2Business Executive Management, as well as SAP & other ERP solutions. He also has tremendous experience working with state and government, as well as other public sector contracts, mostly within the State of Texas.

As ten-year Champion Forest residents, Mike and Christy Geary are and have been involved in many community activities, earning trust and rapport within the community. Michael has a passion for security and making sure that the calm and peace of Champion Forest remains a core objective of the CF HOA Board. They have two beautiful daughters who attend Brill Elementary where they both remain actively involved.

Mr. Geary has been pursued by CEOs and other executives to stand on many panels of top Sales and Executive advisors. Although all were crucial, the most important was the task, using his blend of strong technological, security, leadership and sales skills, to tailor a workforce leadership program working with top executives (i.e. IBM/Oracle) and field level involvement. His team gained an unprecedented high level of adoption based on field level interest and "the right stuff" from his support teams. His ability to create collaborative and cohesive teams has led them to smashing success.

Specialties

Strong Leadership, Strong Bottom Line P&L Achievement, Real Motivation, Dramatic Employee Retention, Customer Retention, Consistently perform within the top 5% in whatever position Michael has held from Sales to Executive. In addition to many awards and achievements, Michael was awarded 21 President's Club trip awards during his tenure at Konica Minolta Business Solutions. Labor negotiation, purchasing, sales, mergers and acquisitions, competitive analysis, compensation planning, and Executive Level Corporate Liaison to Fortune 500 CEO level transactions. Public Sector (government) contract negotiation and ongoing support.